



5 Years BBA LLB
Syllabus for L.L.B

Second Semester

Paper I

English Legal Language
TIU-ULW-T106

1. Reports
2. Precis
3. Official Letters
4. Meaning of legal terms and making sentences:-
Ad Interim – Adjourn Sine Die – Advalorem – Affidavit – Agnate – Alimony – Authentication – Abduction – Award – Acquiescence – Acquisition – Acquittal – Act of God – Adverse Possession – Adhior – Adhoc – Adjournment – Adoption – Affirm – Amendment – Bail – Byelaws – charge – Complainant – Counter claim – Court of Record – Crime – Cross Examination – Culpable Homicide – Civil Matter – Criminal Matter – Custom – Convention – Plaint – Written Statement – Plaintiff – Defendant – Appeal – Revision – Jurisdiction – Maintainability – Warrant – Receiver – Liquidator – Fundamental Right – Legal Person – Precedent – Legislation – Summons – Injunction – Stay – Subrogation – Cognate – Hostile – Witness.
5. Meaning of Latin Legal Words:-
Animus possidendi – Amicus Curiae – Certiorari – Fanctus Officio – In rem – In personam – In limine – In lieu of – Ab initio – Res judicata – Inter alia – Mandamus – Habeas Corpus – Quo Warranto – Estoppel – Ex-parte – Lex loci – Locus Standi – Ipso Facto – Inter Se – Modus operandi – Suomoto – Sine die – Lien – De jure – De novo – De facto – Del credere – Ejusdem Genesis – In re – Seriatim – In lec parentis – Double jeopardy – Honoris causa – Lexfori – Ratio decidendi – Laissez faire – Fame sole.

Books Recommended

1. Black's Law Dictionary
2. Mitra's Legal and Commercial Dictionary – S.D. Mitra & A.C. Sen.
3. English Grammar & Composition – Prem Lata Puri
4. Oxford Dictionary of Law Oxford
5. A Concise Law Dictionary – P.G. Osbron



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Paper II
Special Contract
TIU-ULW-T104

1. Indian Contract Act 1872
Relevant provision of Guarantee, Indemnity, Pledge, Bailment and Agency
2. Sales of Goods Act 1930
3. Indian Partnership Act 1932

Books Recommended:

1. Anson's Law of Contract
2. Avtar Singh – Contract and specific relief
3. M.C. Shukla – Mercantile Law
4. Trikamal R. Desai – The Indian Contract Act, Sale of Goods and Partnership Act.

Paper III

Law of Torts including Motor Vehicles and Consumer Protection Law
TIU-ULW-T102

- A. Law of Torts:-
1. Nature and general Principles of Torts:
History, Definition, Torts, Crime, Contract, Mensrea, Malice
 2. General Defences:-
Minority, Husband and wife relationship, Married women, Sovereign immunity, Act of state, Act of god, Judicial act, Executive act, leave and licence, Plaintiff a wrongdoer, Act causing slight harm, Volenti non fit injuria.
 3. Vicarious Liability:-
Master Servant, governments Liability, Principal and Agent, Guardian and Ward, Company and Director, Firm and Partner.
 4. Torts against person:-
Assault and Battery, False Imprisonment, Mallicious Prosecution and Defamation (Libel, Slander).
 5. Torts affecting property:-



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Trespass to immovable property, Trespass to land, Trespass abinitio, Trespass to movable property.

6. Negligence:-

Basic Concept, Standard of Care, Duty of care, Inadvertence, Doctrine of Contributory Negligence, Product, Liability Due to Negligence.

7. Nuisance

Definition, Types, Obstruction of Highways and Interference with Light and Air

8. Remedies in Tort

Judicial and Extra Judicial Remedies, Damages , Injunctions, Specific Restoration of Property,

B. Motor Vehicles Law.

Motor Vehicles Act, 1988

1. Section 1 and 2
2. Registration of Motor Vehicles
3. Liability Without Fault
4. Insurance Motor Vehicles Against Third Party Risk
5. Claims Tribunal
6. Offences, Penalties and Procedure

C. Consumer Protection Act, 1986.

1. Objects, Consumer Protection Council, Consumer Dispute Redressal Agencies, Composition and Jurisdiction.
2. Procedure for Filing Complaint, Appeal, Enforcement of Order, Penalty.

Books Recommended:

1. R.K. Bangia: The Law of Torts, Including Motor Vehicles and Consumer Protection Law
2. Ratan Lal Dhirajlal: Law of Torts
3. Salmond – Summary of the Law of Tort.



Paper IV
BUSINESS ACCOUNTING

TIU-UMG-T102

Module1: Financial Accounting-

- definition and Scope, objectives of Financial Accounting, Accounting v/s Book Keeping Terms used in accounting.
- users of accounting information and limitations of Financial Accounting.
- Brief overview of accounting cycle – introduction to Balance Sheet and Income Statement.

Module2: Conceptual Frame work:

- Accounting Concepts, Principles and Conventions,
- Accounting Standards-concept, objectives, benefits, brief review of Accounting Standards in India,
- Accounting Policies, Accounting as a measurement discipline, valuation Principles, accounting estimates.

Module3: Accounting for Fixed assets –

- Introduction – Valuation of Fixed assets – principles and norms of standard accounting treatment,
- Depreciation – Methods – Accounting – Importance,
- Revenue Recognition - Introduction -Definitions -Sale of Goods -Rendering of Services -The Use by Others of Enterprise Resources Yielding Interest-
- Royalties and Dividends -Effect of Uncertainties on Revenue Recognition - accounting standard.

Module4: Preparation of final accounts:

- Preparation of Trading and Profit & Loss Account and Balance Sheet of sole proprietary business.



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- Introduction to Company Final Accounts: Important provisions of Companies Act, 1956 in respect of preparation of Final Accounts. Understanding of final accounts of a Company.

Module5: Computerized Accounting:

- Computers and Financial application, Accounting Software packages.

Suggested Readings:

1. Fundamentals of Accounting & Financial Analysis: By Anil Chowdhry (Pearson Education)
2. Financial accounting: By Jane Reimers (Pearson Education)
3. Accounting Made Easy By Rajesh Agarwal & R Srinivasan (Tata McGraw –Hill)
4. Financial Accounting For Management: By Amrish Gupta (Pearson Education)
Financial Accounting For Management: By Dr. S. N. Maheshwari (Vikas Publishing House)

Paper V

MARKETING MANAGEMENT

TIU-UMG-T106

Module 1 : Introduction

Marketing – Definition, Concepts Significance & functions of Marketing, Approaches to the study of Marketing, Fundamentals of Marketing - Role of Marketing - Relationships of Marketing with other functional areas - Concept of marketing mix - Marketing Management of Product services - Marketing



approaches - Selling - Various Environmental factors affecting the marketing functions

Module 2: Buying Behavior

Buyer Behavior - Consumer foods and Industrial goods - Buying motives - Buyer Behavior Model - Factors influencing buyer behavior Market segmentation - Need and basis of Segmentation - Marketing strategy - segmentation - Targeting - Positioning

Module 3: Marketing Mix

Meaning – Scope, Utility – Product mix, Product concept, Product life Cycle – Product Simplifications – Decertification Elements Price mix – factors, Methods, Importance.

Module 4: Market Segmentation

Meaning, Definition, Different ways to Segmentation, Essential of effective Market Segmentation, Destination between differential Marketing & Concentrated Marketing.

Module 5: Sales Forecasting

Sales Forecasting - Various methods of Sales Forecasting - Analysis and Application. The Product - Characteristics - Benefits - Classifications - Consumer goods - Industrial goods
- New product development process Product Life Cycle - Product Portfolio analysis
- Product line and product mix decisions - Branding - Packaging.

Module 6: Pricing

Pricing - Factors influencing pricing decisions - Pricing objectives - Pricing policies and procedures - Pricing strategies - Physical distribution - importance of various kinds of marketing channels - Distribution problems - Salesman motivation - Compensation – Control.



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Module 7: Advertising and Promotion

Promotion - Advertising - Publicity - Public relations - Personal Selling - Direct selling - Sales Promotion Administration

Module 8: Marketing Research

Marketing Research – Meaning & scope – marketing research procedure – types & techniques of Marketing Research – Managements use of Marketing Research.

Books Recommended:

Study Books

1. Marketing Management By Philip Kotlers
2. Marketing – A Managerial Introduction By Gandhi